

Waterbeach Parish Council

From: Alan Mackie <alan.mackie@elancity.co.uk>
Sent: 09 April 2021 11:34
To: Waterbeach Parish Council
Cc: Alan Mackie; NPAdmin
Subject: FAO Shelley : Evolis Radar Speed Sign :
Attachments: NOTE SOLAR GB 31 MAY 2020.pdf; Evolis 18 Feb 2021.pdf

Hello again Shelley,

As promised, please find attached the EVOLIS Radar Speed Sign brochure with an outline ref our new Price List (below);

The pricing structure (as of 1 Feb 2021) is on the very last page; you'll see that the MAINS pack is priced at **£1510**, the STREET LIGHT pack at **£1579** with the SOLAR pack at **£1969** (all prices in this mail & in the brochure include carriage but not VAT). You'll see a descriptives pertaining to a number of other variants/hybrid/portable solutions priced below.

I've also attached an information sheet as regards the panel that powers the SOLAR pack; please pay attention to the text within that concerns the support pole diameter recommendations for Solar units.

The choice of power source is worth taking time over. It can depend not only upon the strength & height of the support pole available to you but also the manner in which the device is to be used (STATIC v PORTABLE). Where PORTABLE use is imposed or indeed preferred please be aware that there is a BATTERY/MOBILE pack ; presented below in bold text.

The BATTERY/MOBILE pack functions with 2 removable batteries, interchangeable with 2 spares with an external charger (all included in the pack). It is intended as the pack best adapted (but certainly not limited) to a device liable to be moved on a frequent basis. The battery/mobile pack is priced at **£1917.17 and includes 1 Mounting Bar. Additional Mounting Bars cost £22.25 each so, as an example, a BATTERY/MOBILE device that is intended to move between 4 separate locations (i.e. 4 support posts, all equipped with mounting Bars) would cost **£1983.92**.**

- Please note that a BATTERY/MOBILE device is compatible with MAINS or STREET LIGHT use were such an eventuality ever to become possible for you at a later date. It is not compatible with a Solar Panel
- **If you suspect that you may wish to operate a BATTERY/MOBILE pack with a Solar Panel at a later date this is entirely feasible but note that there is a £31.64 surcharge and you would lose your future Mains/Street Lighting compatibility; The solar compatible BATTERY/MOBILE option is priced at **£1948.81**. This pack, apt for use at 4 locations (remember initially WITHOUT Solar Panel) would cost **£2015.56****

Do note that a SOLAR pack (radar + solar panel) can be moved, it is not difficult BUT please be aware that the Solar Panel will almost certainly be situated at 12/13ft above ground level. An alternative solution that allows you to render portable a SOLAR pack without the need to move the Solar Panel, would be to pre-equip 2 posts, both with Solar Panels and simply move one Radar device between the 2 posts. Price **£2271.60**

To further confuse matters, do be aware that it is perfectly feasible to operate a device as a Solar device at one location and as a uniquely battery powered device at other locations. (You may well have 1 location that is subject to extremely heavy traffic flows ; where Solar would be a better adapted solution or indeed, you may have certain locations where your support post is inapt for solar use and where battery would best apply). A 2 location pack (Solar at 1, Battery at the other) would cost **£2252.91**. A 3 location pack (Solar at 1, battery at the other 2) would cost **£2275.16**.

Regardless as to the combination opted for, the only other hardware costs to provide for (assuming the device is to be fixed to a pre-existing support post ; we cannot supply this item) would be the local purchase of 3 hose clamp/jubilee clip **per post used** (6 per post if using a Solar panel). These items will typically from £3-£5 per clip. In addition, the purchase of 1 padlock (6mm clasp) for each radar purchased would be a sensible precaution

There is a short video clip of the EVOLIS that may well be worthwhile looking at by clicking [HERE](#) . Please be reassured that, although the clip makes reference to kilometres per hour, the device that would be delivered to you would have a factory setting displayed & calibrated in mph.

- Elan City – Helping prevent accidents & keeping the public safe since 2005
- Elan City - More than 19000 Evolis devices installed in 45 countries
- Elan City - 2 year guarantee for both parts & labour
- Elan City EVOLIS - Designed to be installed by 1 person

I hope this will help ; please don't hesitate to contact me if you require further information or clarification as regards the information presented in the brochure or indeed would like to obtain a formal quotation.

At your service and hoping to hear from you soon...

Alan Mackie

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ALAN MACKIE
Sales Manager



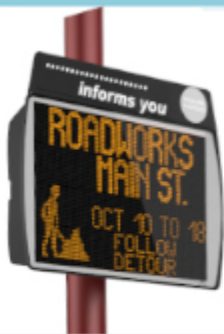
EVOFLASH

Smart Beacon



EVOLIS

RADAR SPEED SIGNS



EVOLOCITY

INFORMATION DISPLAYS



My City Pocket

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